

# ARIEL WEINBERGER

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## EMPLOYMENT

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Assistant Professor of International Business, George Washington University *2019 – Present*  
*Paternity Leave, Fall 2019, Fall 2021*  
Assistant Professor of Economics, University of Oklahoma *2015 – 2019*  
Research Associate, Federal Reserve Bank of St. Louis *2007–2009*

## RESEARCH AFFILIATIONS

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Affiliated Faculty, Institute for International Economic Policy, Elliot School  
of International Affairs, George Washington University *2019 – Present*  
CESifo Research Network, Affiliate *2022 – Present*

## EDUCATION

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Ph.D., Economics, University of California at Davis *June 2015*  
M.A., Economics, University of California at Davis *2010*  
B.S., Management Science, University of California at San Diego *2007*

## RESEARCH INTERESTS

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International Trade; Macroeconomics; Development

## PUBLICATIONS

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- “Firm Resiliency: The Role of Spillovers”, (with Meghana Ayyagari and Yuxi Cheng), 2024,  
Accepted, *Journal of Financial Quantitative Analysis*.
- “Trade Liberalization and Chinese Students in US Higher Education”,  
(with Gaurav Khanna, Kevin Shih, Mingzhi Xu, and Miaojie Yu), 2023,  
Forthcoming, *Review of Economics and Statistics*.
- “Quality Heterogeneity and Misallocation: The Welfare Benefits of Raising your Standards”,  
(with Luca Macedoni), *Journal of International Economics*, 134: 103544, 2022.
- “Openness and Factor Shares: Is Globalization Always Bad for Labor?” (with Asli Leblebicioglu),  
*Journal of International Economics*, 128: 103406, 2021.
- “Export Tax Rebates and Resource Misallocation: Evidence from a Large Developing Country”  
(with Qian Xuefeng and Mahmut Yasar), *Canadian Journal of Economics*,  
54(4), 1562-1608, 2021.
- “Markups and Misallocation with Evidence with Evidence from Exchange Rate Shocks”  
*Journal of Development Economics*, 146 (September), 2020
- “Credit and the Labor Share: Evidence from U.S. States” (with Asli Leblebicioglu),  
*The Economic Journal*, 130 (August), 1782-1816, 2020
- “Exporter Heterogeneity and Price Discrimination: A Quantitative View” (with Ina Simonovska

and Jae Wook Jung), *Journal of International Economics*, 116: 103-124, 2019  
“FDI, Productivity and Country Growth: An Overview” (with with Silvio Contessi),  
*Federal Reserve Bank of St. Louis Review*, 91(2):61-78, 2009

## PAPERS

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“International Spillovers of Quality Regulations”, (with Luca Macedoni), 2023,  
Revise and Resubmit, *International Economic Review*.

## WORK IN PROGRESS

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“Regulations for Sale: Quality Standards in Trade with Lobbying” (with Luca Macedoni)

“Vertical Integration and Financial Frictions” (with Asli Leblebicioglu)

“Determinant of New Technology Diffusion” (with Meghana Ayyagari and Rodimiro Rodrigo)

## AWARDS

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GW-CIBER Funding Award, George Washington University, \$14,750	2023
COVID-19 Research Fund Competition, Office of the Vice President for Research, George Washington University, \$7,000	2020
Presidential International Travel Fellowship, University of Oklahoma, \$1,300	Summer 2017
Junior Faculty Fellowship, Office of the Vice President for Research, University of Oklahoma, \$7,000	Summer 2016
Graduate Fellowship, University of California at Davis, \$11,432	Winter 2015
Research and Travel Award, University of California at Davis	2014

## CONFERENCE AND SEMINAR PRESENTATIONS

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**2023** Academy of Management Annual Conference, West Coast Trade Workshop 2023, Strategic Management Society Annual Meeting, MITRE Corporation Conference, Midwest Trade Meetings, 12th annual WAITS.

**2022** American Economic Association Annual Meeting (co-author presented), Midwest Trade Meetings, Urban Economics Association Annual Meeting, Inter-American Development Bank, Temple University, Pittsburgh University, Academy of International Business annual meetings (co-author presented).

**2021** 10th annual Washington Area International Trade Symposium (WAITS), Urban Economics Association Annual Meeting, LACEA Annual Meeting, GWSB Dept of Finance seminar series, Peking University.

**2020** CESifo and AUEB-LINER conference on The Role of Institutions and Policies in Firm Exporting, Midwest Trade Meetings (Spring, Canceled), NOITS 2020 (co-author presented online), Empirical Trade Online Seminar by F.R.E.I.T, World Bank internal seminar.

**2019** George Washington University, University of Delaware, Bureau of Economic Analysis, Glasgow Migration Conference (co-author presented), Barcelona GSE Summer Forum (co-author presented), Migration and Development Conference 2019 Madrid (co-author presented).

**2018** Aarhus University, Berkeley Trade Lunch, Davis Trade Lunch, UC Santa Cruz, Santa Clara University, InsTED Workshop at Syracuse University, International Organization and Spatial

Economics Conference, Tinbergen Institute Conference on International Trade and Development, Moscow International Economics Conference.

**2017:** Society of Economic Dynamics Meeting, Southern Methodist University, Midwest Trade Meetings (Fall), UC Davis Alumni Conference

**2016:** Rocky Mountain Empirical Trade Conference, Southern Economic Association Meetings

**2015:** Erasmus Rotterdam University, U.S. Bureau of the Census, Occidental College, University of Oklahoma, US International Trade Commission, Dallas Federal Reserve Seminar Series, Midwest International Trade Conference (Penn State University), Rocky Mountain Empirical Trade Conference, Southern Economic Association Meetings

**2014:** Sonoma State University Department Seminar, Economics PhD Conference at the University of Leicester, Midwest International Trade Conference (IUPUI)

## CONFERENCE DISCUSSIONS

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Rocky Mountain Empirical Trade Conference, FREIT EIIT, Mid Atlantic Trade Workshop

## PROFESSIONAL ACTIVITIES

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*Referee:* Academy of Management, Applied Economics Letter, Canadian Journal of Economics, Economic Systems, European Economic Review, Economic Inquiry, Economic Journal, Food Policy, International Economic Review, Journal of Agricultural Economics, Journal of Asian Economics, Journal of Economic Theory, Journal of International Economics, Journal of International Trade and Economic Development, Oxford Bulletin of Economics and Statistics, Oxford Economic Papers, Regional Science and Urban Economics, Review of Economics and Statistics, Review of International Economics, Review of World Economics, The World Economy.

*Reviewer:* National Science Foundation

*Member:* American Economics Association, European Economics Association, Academy of Management, Strategic Management Society, Academy of International Business.

## TEACHING EXPERIENCE

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### **George Washington University**

*Instructor*

Global Financial Environment (Undergraduate)

### **University of Oklahoma**

*Instructor*

International Trade Theory and Applications (Ph.D.)

International Trade Theory (Undergraduate)

Principles of Macroeconomics (Undergraduate, both small and large sections)

### **University of California at Davis**

*Instructor*

Intermediate Macroeconomics

*Teaching Assistant*

International Trade, Intermediate Macroeconomics, International Macroeconomics, Money and Banking, Economics of East Asia, International Economics, Principles of Macroeconomics

## DEPARTMENTAL SERVICE

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Research Committee, 2021–  
Seminar Series Co-Coordinator, 2020–  
MSIB Advisory Committee, 2022–  
Various Hiring Committees  
Dissertation Committee: Yuxi Cheng (University of Liverpool Management School), Jeffrey Kuo  
(current) ; Samuel Absher (Rand Corporation); Christine Strong (Old Dominion University)  
Committee Member, Chong Liew Scholarship 2017

## REFERENCES

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**Prof. Robert Feenstra**  
Department of Economics  
University of California, Davis  
[rfeenstra@ucdavis.edu](mailto:rfeenstra@ucdavis.edu)

**Prof. Ina Simonovska**  
Department of Economics  
University of California, Davis  
[inasimonovska@ucdavis.edu](mailto:inasimonovska@ucdavis.edu)

**Prof. Katheryn Russ**  
Department of Economics  
University of California, Davis  
[knruss@ucdavis.edu](mailto:knruss@ucdavis.edu)